

## AUS FY2024-2025 Operating Budget

Presented to Legislative Council for Debate and Approval on September 25th, 2024

"...the rhythm of history follows the stops and starts of moving with the times and being arrested by shock only to move on again..." - Kathleen Stewart (2009)

"Politics is the skilled use of blunt objects." - Lester B. Pearson

"At present our sympathy and our judgement are liable to be on different sides, which is a painful and paralysing state of mind...in the field of action... [we] will not be successful until [we] can pursue a definite objects with our feelings and intellects in tune" - John Maynard Keynes (1926)

"Attending... means...chronicling how incommensurate elements hang together in a scene that bodies labor to be in (or to get through). In the expressivity of something coming into existence, bodies labor to literally fall into step with the pacing, the habits, the lines of attachment, the responsibilities shouldered, the sentience, of that things which has come into existence." - Kathleen Stewart (2009)

"...the Devil is the arrogance of the spirit, faith without smile, truth that is never seized by doubt. The Devil is grim because he knows where he is going, and, in moving, he always returns whence he came." - Umberto Eco (1980)

"Associated or joint activity is a condition of the creation of a community" - John Dewey

"Public institutions can reclaim their rightful role as servants of the common good...they must get over the self-fulfilling fear of failure and realize that experimentation and trial and error (and error and error) are part of the learning process." - Mariana Mazzucato (2018)



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### 1.1 Executive Committee FY2024

President	Sophia Garofalo
VP Internal	Sophie Nguyen
VP Finance	Ailish McGiffin
VP Academic	Aishu Rajan
VP Communications	Lauren Hicken
VP External	Logan Hamele
VP Social	Momoko Hesketh
Arts Representative	Emma Chen
Arts Representative	Rishi Kalaga
Arts Representative	Ben Weissman

### 1.2 AUS Mission

- We will represent the beliefs of Arts students.
- We will build and promote an equitable and inclusive faculty.
- We will build and promote an equitable and inclusive association.
- We encourage new opportunities for involvement for all students.
- We will be the most innovative and forward-thinking faculty association.
- We will improve campus life for Arts students.
- We will ensure professionalism and accountability in our dealings with students and their fees.
- We aspire to provide the most effective student and academic services.
- We seek to run dynamic and engaging events that enhance the Arts identity, promote equity and inclusion.
- We intend to embrace the fine arts and to be at the forefront of creating new opportunities for the arts at McGill.
- We aspire to be leaders in environmental policy.
- We aspire to create powerful bonds with other faculty associations.
- We will foster strong relationships with our departmental associations and empower them to realize the AUS's shared vision.
- We will build strong institutions to ensure our progress is not lost.
- We will take risks in the pursuit of these ideals because Arts students deserve nothing less.
- We will make Arts students proud to call the Faculty of Arts theirs.

### 1.3 Background, Changes, Budget Building, Assumptions & Limitations, Notes on Reading the Budget

1) Yearly, the AUS must pass a budget. This budget estimates revenues and expenses for the Fiscal Year (May 01, 2024 – April 30, 2025); allocating a specified amount of spending to each department/portfolio while estimating the total revenue each department/portfolio brings into AUS. Likewise, AUS's Financial By-laws require a temporary summer (May 01, 2024 - September 30, 2025) budget be ratified to govern spending when Legislative Council is not sitting. The figures from the Summer Budget are aggregated into this Operating Budget.

2) The budget is divided into sections – Portfolios, Departments, Compensation and Future Outlook. Since 2019, all portfolio/departments revenue and expenses are categorized into "Classes" and "General Ledger Accounts". General Ledger Accounts indicate the specific nature/source (from a standardized list) of the respective revenue or expense stream, while Classes and Sub-Classes indicate which part of the organization is generating/spending that specific stream of revenue/expense. These classifications make it possible to standardize expense/revenue categorization across the organization while simultaneously creating a capacity to locate the origin/destination transactions within AUS's financial geography. Furthermore, these categories have been standardized across the whole organization: in its arrangement and tracking categories, the budget is synchronized with AUS's departments and AUS's accounting software. This synchronization will ultimately allow for real-time updates to the budget and three separate verification systems to ensure accuracy.

3) The budget building process involves AUS executives and departments estimating total spending and revenue in their portfolios and areas of responsibility. These estimates are cross-referenced (as much as possible) with previous years' spending. Likewise, executives and departments propose areas of priority in their portfolios and estimate (in consultation with the VP Finance) the financial implications of special initiatives to advance specific portfolio/departmental goals. These initial proposals on special initiatives and core operation are compiled, aggregated and evaluated (for inclusion in the final proposed budget) relative to each other. The proposed budget is presented to the FMC for approval. If approved, the final proposed budget is presented to Council for approval. If approved, the budget is administered over the course of the fiscal year and modified immaterially as appropriate.

4) All budgets make educated assumptions and predications about expenses and revenues. However, the following limitations and assumptions, and their potential inaccuracy, could have material impacts on the budget (positive refers to decreasing deficit/increasing surplus, negative refers to increasing deficit/decreasing surplus):

- It is assumed base fee revenue will not decrease between semesters. The budget anticipates no materially significant positive or negative changes. For departments, it is assumed that any spending in excess of the Departmental Allocation will be funded through FMC or other forms of fundraising. This budget assumes all Departmental Budget changes will not have an additionally negative impact on the budget.
- No AUJF allocations (apart from the FAC allocation) have been included in the budget. If they are received, budgetary impact will be net-zero.
- BDA revenues and expenses are unknown (especially with changes in BDA venue) – this budget assumes, despite price increases last year, BDA will operate as a break-even operation (if at all). The whole social portfolio is assumed to operate on a break-even basis.
- Grad Ball, BDA and EPIC budgeting are not finalized – these are variable components of the budget. However, in consultation with the VP Social, both events would assume break-even operation (and by virtue of the budget contingency, could accommodate a small loss).
- The President's budget assumes stable spending on legal consultation as a result of an upcoming MOA re-negotiation. There is a potential change also associated with enforcing settlement agreements. Likewise, it is assumed there will be no protracted legal battles.
- Compensation is assumed not to change for the year – any changes, especially to hourly wages, would be of material significance (possibly either positive or negative).
- The Audit expense is assumed to stay as budgeted. However, any changes to the amount would likely have a material negative impact on the budget.
- It is assumed no sponsorships will be collected this year. If they are, this would likely have a net-positive impact on the budget.
- It is assumed all funds provided through FMC and FAC will be used. If they are not, this would have a materially positive impact on the budget.
- The resurgence of COVID-19 and additional unexpected developments could have a material impact on the budget (possibly either positive or negative). These possible changes, beyond the contingency and surplus targets, are not accounted for.

5) When reading the budget, notes on the various highlights, formatting or portfolio/budget tab specific notes will be indicated on each page budget page. These notes will provide guidance on the interpretation of the budget.

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**2.1 Aggregating All Revenues and Expenses by Class**

<b>Revenue</b>		
Description	Projected 24/25	Actual 24/25
<b>Class Income</b>		
President	\$ -	\$ -
VP Internal	\$ 4,300.00	\$ -
VP Finance	\$ 302,004.12	
VP External	\$ 6,500.00	\$ -
VP Academic	\$ -	
VP Communications	\$ 30,000.00	\$ -
VP Social	\$ 109,439.70	
GIC Revenue	\$ 12,375.00	
		Deposited May 6, 2025
<b>Total Revenue</b>	<b>\$ 464,618.82</b>	
<b>Expenses</b>		
Description	Projected 24/25	Actual 24/25
<b>Class Expenses</b>		
President	\$23,793.20	
VP Internal	\$8,100.00	
VP Finance	\$136,659.24	
VP External	\$5,000.00	
VP Academic	\$12,000.00	
VP Communications	\$34,677.20	
VP Social	\$109,439.70	
Stipends and Wages	\$133,495.40	\$ -
<b>Total Expenses</b>	<b>\$463,164.74</b>	
Surplus/(Deficit)	\$1,454.08	\$ -

General Notes:

**3.1 President's Budget Categorized into Sub-Class and GLAs**  
**Arts Undergraduate Society**

CLASS: President

Revenue					
CLASS	General Ledger Account	Projected 24/25	Actual 24/25	Actual 23/24	Notes
		\$ -	\$ -	\$ -	
	<b>Total Revenue</b>				
Expenses					
CLASS	General Ledger Account	Projected 24/25	Actual 24/25	Actual 23/24	Notes
President	Discretionary Spending	\$ 600.00		\$ 600.00	To be allocated to GLAs at the discretion of the President and VP Finance
President- Special Projects	Discretionary Spending	\$ 500.00		\$ 500.00	To be allocated to GLAs at the discretion of the President and VP Finance
President- Executive Committee	1850- Food	\$ 2,000.00		\$ 1,028.02	Food for Executive Committee Meetings and Staff Meetings
President- Executive Committee	6800- Apparel/Accessories	\$ 1,000.00		\$ 981.15	Gear for Executive team
President- Equity	1850- Food	\$ 50.00		\$ 50.00	Food for events run by the equity committee
President- Operating	10200- Stationary and Printing	\$ 250.00		\$ 250.00	General office supplies
President- Operating	10000- Dues and Subscriptions	\$ 393.20		\$ 643.99	Hover domain name, jet form subscription, cloudways
President- Operating	1500- Insurance	\$ 10,000.00		\$ 14,554.35	Yearly liability insurance purchase
President- Operating	10240- Legal and Professional Fees	\$ 4,000.00		\$ 4,000.00	Yearly allocation for legal consultation and litigation
	<b>Total Expenses</b>	\$ 23,793.20	\$ -	\$ 22,627.51	
	<b>Working Surplus / Deficit</b>	\$ 23,793.20	\$ -	\$ 22,627.51	

General Notes: 1) Full column yellow highlight indicates a new or noteworthy item; yellow highlighting restricted to the GLA column indicates discretionary spending.

## 4.1 VP Internal's Budget Categorized into Sub-Class and GLAs Arts Undergraduate Society

Class: VP Internal

<b>Revenue</b>					
CLASS	General Ledger Account	Projected 24/25	Actual 24/25	Actual 23/24	Notes
	6800- Apparel/Accessories	\$ 4,000.00	\$ -		
	1783- Table Booking Revenue	\$ 300.00			
	<b>Total Revenue</b>	<b>\$ 4,300.00</b>	<b>\$ -</b>	<b>\$ -</b>	
<b>Expenses</b>					
CLASS	General Ledger Account	Projected 24/25	Actual 24/25	Actual 23/24	Notes
Operations	10200 - Stationery and printing	\$100.00		\$200.00	New Placecards for LC
VP Internal: AUS Awards	7100 - Alcohol	\$ 2,000.00		\$ 2,000.00	Booking space, plaques/medals for departments, more food, alcohol expenses
VP Internal: AUS Awards	9850 - Food	\$ 2,000.00		\$ 2,300.00	
VP Internal: AUS Awards	10450 - Venue Rental	\$ 2,000.00		\$ 2,000.00	
VP Internal: AUS Holiday Party	9850 - Food	\$ 400.00		\$ 619.75	
VP Internal: AUS Holiday Party	7100 - Alcohol	\$ 300.00		\$ 841.83	
VP Internal: FEARC	Discretionary Spending	\$ 200.00		\$ 200.00	For FEARC events
VP Internal: AUSec	Discretionary Spending	\$ 800.00		\$ 800.00	To be allocated to GLAs at the discretion of the VP Internal and VP Finance
VP Internal: Operating	8000 - Supplies	\$ 300.00		\$ 500.00	For small purchases (i.e. adapter, copying keys for departments, cleaning supplies, office supplies)
VP Internal: Operating	7200 - Liquor Permits	\$ 600.00		\$ 400.00	Liquor permits (\$564 total for pre-booked wine and cheeses, around ~\$250 for extra permits for other events )
VP Internal: Operating	8100 - Advertising/Promotional	\$ 150.00		\$ 150.00	AUS Tabling Materials: To invest in AUS banner, postcards and tablecloth for future AUS tablings (i.e. Services Fair, Activities Night, etc.)
VP Internal: Operating	9850 - Food	\$ 200.00		\$ 200.00	LC refreshments
VP Internal: Operating	9850 - Food	\$ 350.00			Department Training
VP Internal: Operating	6800 - Apparel/Accessories	\$ 3,000.00			AUS Merch Shop (approx 3 orders/year)
	<b>Total Expenses:</b>	<b>\$ 8,100.00</b>	<b>\$ -</b>	<b>\$ 10,211.58</b>	

**General Notes:**

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**6.1 VP Academic's Budget Categorized into Sub-Class and GLAs**

**Arts Undergraduate Society**

Class: VP Academic

<b>Revenue</b>					
<b>CLASS</b>	<b>General Ledger Account</b>	<b>Projected 24/25</b>	<b>Actuals 24/25</b>	<b>Actuals 23/24</b>	<b>Notes</b>
	<b>Total Revenue</b>	\$ -			
<b>Expenses</b>					
<b>CLASS</b>	<b>General Ledger Account</b>	<b>Projected 24/25</b>	<b>Actuals 24/25</b>	<b>Actuals 23/24</b>	<b>Notes</b>
VP Academic: Operations	10000- Dues and Subscription	\$ 200.00		\$ 200.00	Wix website hosting for AUS publication - \$25 CAD/month for 8 months (print journal in Comms budget)
VP Academic: Academic Affairs Week	9850 - Misc. Events: Food	\$ 700.00		\$ 700.00	Winter Event (January)
VP Academic: Academic Affairs Week	7100 - Misc. Events: Alcohol	\$ 450.00		\$ 450.00	Winter Event (January)
VP Academic: Print Materials	8100 - Advertising: Flyers	\$ 150.00		\$ 150.00	Print materials to handout at tabling events, etc.
VP Academic	11410 - Discretionary	\$ 3,000.00		\$ 3,000.00	Discretionary for committee meetings, etc.
VP Academic: Peer Tutoring	10102 - Peer Tutoring Transfers	\$ 6,000.00		\$ 6,000.00	Peer Tutoring Fund (3000 each semester for tutoring)
VP Academic: AUS Teaching Awards Dinner	9850 - Events: Food	\$ 1,000.00		\$ 1,000.00	
VP Academic: AUS Teaching Awards Dinner	7100 - Events: Alcohol	\$ 500.00		\$ 500.00	
	<b>Total Expenses</b>	\$ 12,000.00		\$12,000.00	
	<b>Working Surplus / Deficit</b>	\$12,000.00		\$12,000.00	



## 7.1 VP Communications's Budget Categorized into Sub-Class and GLAs

### Arts Undergraduate Society

CLASS: VP Communications

<b>Revenue</b>					
<b>CLASS</b>	<b>General Ledger Account</b>	<b>Projected 24/2</b>	<b>Actual 24/25</b>	<b>Projected 23/24</b>	<b>Notes</b>
VP Communications: FAFCO	Student Fees	\$ 30,000.00	\$ -	\$ -	AUIFC Funding
	<b>Total Revenue</b>	<b>\$ 30,000.00</b>	<b>\$ -</b>	<b>\$ -</b>	
<b>Expenses</b>					
<b>CLASS</b>	<b>General Ledger Accounts</b>	<b>Projected 24/2</b>	<b>Actual 24/45</b>	<b>Actual 23/24</b>	<b>Notes</b>
VP Communications: FAFCO	Student Fees	\$ 30,000.00			AUIFC Funding
VP Communications: Francophone Committee	Food/drink	\$ 400.00		\$ 400.00	
VP Communications: Operations	Mailchimp fees	\$ 4,027.20		\$ 3,000.00	335.6/month
VP Communications: Operations	Misc supplies	\$ 250.00		\$ 50.00	Printing for AUS, subscription fees, etc
	<b>Total Expenses</b>	<b>\$ 34,677.20</b>	<b>\$ -</b>	<b>\$ 3,450.00</b>	
	<b>Working Surplus / Deficit</b>	<b>-\$ 4,677.20</b>	<b>\$ -</b>	<b>-\$ 3,450.00</b>	

**General Notes:**

1) Full column yellow highlight indicates a new or noteworthy item; yellow highlighting restricted to the GLA column indicates discretionary spending.

**8.1 VP External's Budget Categorized into Sub-Class and GLAs**  
**Arts Undergraduate Society**

CLASS: VP External

Revenue					
CLASS	General Ledger Accounts	Projected 24/2	Actual 24/25	Actual 23/24	Actual Notes
VP External: Graduate Fair	3900- registration fees	\$ 5,500.00		\$ 5,625.00	
VP External: Career Fair		\$ 1,000.00			
	<b>Total Revenue</b>	<b>\$ 6,500.00</b>	<b>\$ -</b>	<b>\$ 5,625.00</b>	
Expenses					
CLASS	General Ledger Accounts	Projected 24/2	Actual 24/25	Actual 23/24	Actual Notes
VP External: Graduate Fair	10450,10451- venues and event rentals	\$ 1,500.00		\$ 1,312.50	
VP External: Career Fair	10450- venues and events	\$ 1,500.00			
VP External: Misc. Events	10450- venues and events	\$ 2,000.00		\$ 800.00	ISAC, ACE, MHAUS Events
	<b>Total Expenses</b>	<b>\$ 5,000.00</b>	<b>\$ -</b>	<b>\$ 2,112.50</b>	
	<b>Working Surplus / Deficit</b>	<b>\$ 1,500.00</b>	<b>\$ -</b>	<b>\$ 3,512.50</b>	

**General Notes:**

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## 9.1 VP Social's Budget Categorized into Sub-Class and GLAs Arts Undergraduate Society

Class: VP Social

Revenue					
CLASS	General Ledger Account	Projected 24/25	Actual 24/25	Notes	
	3900- Registration Fees (Events)	\$32,283.77		Frosh Profit	
	3900- Registration Fees (Events)	\$ 1,155.93		Palomosa Tickets	
	3954 - Uncategorized Income	\$ 1,000.00		Sleeman Contract Monetary Substitutes for Cups	
	3900- Registration Fees (Events)	\$ 75,000.00		Grad Ball	
	<b>Total Revenue</b>	<b>\$ 109,439.70</b>	<b>\$ -</b>		
Expenses					
CLASS/GLA	General Ledger Account	Projected Exp. 24/25	Expenses 24/25	Revenue 24/25	Notes
Event Planning and Involvement Committee		\$ 200.00			
Frosh					
		\$ 288,149.42		see revenue class	
Bar des Arts					
8000 - Supplies	BdA Staff/Manager Shirt Order	\$ 1,434.31			
8000 - Supplies	Weekly Decorations and Tokens	\$ 2,000.00			
8000 - Supplies	BdA Misc Items	\$ 300.00			
7100 - Alcohol Expenses, 9850: Food	September 5 Beer Order + Instacart	\$ 2,200.00			
7100 - Alcohol Expenses, 9850: Food	September 12 Beer Order + Instacart	\$ 1,100.00			
7100 - Alcohol Expenses, 9850: Food	September 19 Beer Order + Instacart	\$ 1,000.00			
7100 - Alcohol Expenses, 9850: Food	September 26 Beer Order + Instacart	\$ 1,000.00			
7100 - Alcohol Expenses, 9850: Food	October 3 Beer Order + Instacart	\$ 2,200.00			
7100 - Alcohol Expenses, 9850: Food	October 10 Beer Order + Instacart	\$ 2,200.00			
7100 - Alcohol Expenses, 9850: Food	October 24 Beer Order + Instacart	\$ 2,200.00			
7100 - Alcohol Expenses, 9850: Food	October 31 Beer Order + Instacart	\$ 2,200.00			
7100 - Alcohol Expenses, 9850: Food	November 7 Beer Order + Instacart	\$ 2,200.00			
7100 - Alcohol Expenses, 9850: Food	November 14 Beer Order + Instacart	\$ 2,200.00			
7100 - Alcohol Expenses, 9850: Food	November 21 Beer Order + Instacart	\$ 2,200.00			
7100 - Alcohol Expenses, 9850: Food	November 28 Beer Order + Instacart	\$ 2,200.00			
7100 - Alcohol Expenses, 9850: Food		\$ 2,200.00			
7100 - Alcohol Expenses, 9850: Food		\$ 2,200.00			
7100 - Alcohol Expenses, 9850: Food		\$ 2,200.00			
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7100 - Alcohol Expenses, 9850: Food		\$ 2,200.00			
7100 - Alcohol Expenses, 9850: Food		\$ 2,200.00			
7100 - Alcohol Expenses, 9850: Food		\$ 1,100.00			
7100 - Alcohol Expenses, 9850: Food		\$ 1,100.00			
Grad Ball		\$ 60,000.00			
	Total Expenses/Profit	\$ 106,434.31		\$ -	
	<b>Working Surplus / Deficit</b>	<b>\$ 3,005.39</b>			

## 11.1 Stipends and Wages FY2024 Categorized into Class, Sub-Class and GLAs

Allocation Breakdown - FY2024

<b>CLASS: President</b>	<b>Projected</b>	<b>Actual</b>	<b>Notes</b>
<b>Hourly Employees</b>			
Equity Commissioner	1,228.50		3 Hours/week (\$15.75), 26 weeks/year
Equity Commissioner	1,228.50		3 Hours/week (\$15.75), 26 weeks/year
Equity Commissioner	1,228.50		3 Hours/week (\$15.75), 26 weeks/year
Secretary General (admin)	3,071.25		7.5 hours/week, Hours (\$15.75), 26 weeks/year
Secretary General (accountability)	3,071.25		7.5 hours/week, Hours (\$15.75), 26 weeks/year
Deputy Secretary General	2,047.50		5 hours/week, Hours (\$15.75), 26 weeks/year
<b>Stipends</b>			
CRO	\$ 150.00		Stipend (\$150)
DRO	\$ 150.00		Stipend (\$150)
Speaker	\$ 560.00		Per Meeting (\$40), 14 meetings expected
Summer Pay (equity, assistants, sec gen)	\$2,810.11	\$2,810.11	
<i>Total Stipends</i>	\$ 860.00		
<i>Total Amount (wage positions)</i>	\$ 14,685.61		
<i>Total Units</i>	10.00		
<b>Total Projected Payroll</b>	\$ 15,545.61		

<b>CLASS: VP Internal</b>	<b>Projected</b>	<b>Actual</b>	
<b>Stipends</b>			
Sustainability Commissioner (1)	\$300.00		\$150/semester
Internal Commissioner (1)	\$300.00		\$150/semester
External Commissioner (1)	\$300.00		\$150/semester
<i>Total Stipends</i>	\$ 900.00		
<i>Total Units</i>	3.00		

<b>CLASS: VP Communications</b>	<b>Projected</b>	<b>Actual</b>	
<b>Stipends</b>			
Graphic Designer (1)	\$ 350.00		
Translator (2)	\$ 400.00		\$200/translator
Webmaster (1)	\$ 1,000.00		
MyCourses Coordinator (1)	\$ 400.00		
Fine Arts Commissioner (2)	\$ 800.00		\$400/commissioner
Francophone Commissioner (2)	\$ 400.00		\$200/commissioner
Recording Secretary (1)	\$ 400.00		\$25/extra meeting
Production Coordinator (2)	\$ 1,400.00		\$700/coordinator

<i>Total Stipends</i>	\$ 5,150.00		
<i>Total Units</i>	12.00		

<b>CLASS: VP External</b>	<b>Projected</b>	<b>Actual</b>	
<i>Stipends</i>			
Arts Community Engagement Commissioner (1)	\$ 300.00		
Sponsorships Coordinator (2)	\$ 600.00		300/coordinator
Career Coordinator (2)	\$ 600.00		300/coordinator
Mental Health Commissioner (2)	\$ 600.00		300/coordinator
<i>Total Stipends</i>	\$ 2,100.00		
<i>Total Units</i>	7		

<b>CLASS: VP Academic</b>	<b>Projected</b>	<b>Actual</b>	
<i>Stipends</i>			
Academic Affairs Commissioner (1)	\$500.00		\$250/semester
Peer Tutoring Coordinator (2)	\$2,457.00		3 hours/week
Essay Center Coordinator	\$500.00		\$250/semester
<i>Total Amount</i>	\$3,457.00		
<i>Total Units</i>	6.00		

<b>CLASS: VP Social/Frosh</b>	<b>Projected</b>	<b>Actual</b>	
<i>Stipends</i>			
Frosh Co-Chairs (2)	\$ 7,000.00	\$ 7,000.00	3500/Co-chair
Chief of Staff/Leaders (1)	\$ 1,300.00	\$ 1,300.00	
Interfaculty Coordinator (1)	\$ 1,200.00	\$ 1,200.00	
EDI Coordinator (1)	\$ 900.00	\$ 900.00	
Logistics Coordinator (2)	\$ 2,000.00	\$ 2,000.00	1,000/Coord
Sponsorships Coordinator (1)	\$ 800.00	\$ 800.00	
Implementation Coordinator (2)	\$ 1,600.00	\$ 1,600.00	800/coord
Media and Comms Coordinator (2)	\$ 1,400.00	\$ 1,400.00	700/Coord
SEDI Coordinator (1)	\$ 900.00	\$ 900.00	
Head of O-Staff (1)	\$ 900.00	\$ 900.00	
<i>Total Stipends</i>	\$ 18,000.00	\$ 18,000.00	
<i>Total Units</i>	10	10	

<b>CLASS: VP Finance</b>	<b>Projected</b>	<b>Actual</b>	
<i>Stipends</i>			
Ethical Business Practices Commissioner (2)	\$1,200.00		300/semester

Finance Commissioner (1)	\$1,800.00		450/semester
<i>Total Stipends</i>	\$ 3,000.00		
<i>Total Units</i>	2		

<b>CLASS: Executives and Office</b>	<b>Projected</b>	<b>Actual</b>	
<i>Hourly Employees</i>			
AUS Executive Assistants (3)	\$15,120.00		15.75/hour, 40 hours/week, 24 weeks total
AUS Executives (12)	\$51,162.93		15.75/hour, 9.54 hours/week (excomm), 20hr/week (president)
AUS Executives Summer Pay (6)	\$10,869.86	\$10,869.86	Summer Executive Pay
<i>Total Amount</i>	\$77,152.79		
<i>Total Units</i>	15		

<b>SNAX (President + Finance)</b>	<b>Projected</b>	<b>Actual</b>	
<i>Salary Employees</i>			
General Manager	\$4,095.00		Stipend (\$4,095)
General Manager	\$4,095.00		Stipend (\$4,095)
<i>Total Hour Allocation</i>			
<i>Total Amount</i>	\$8,190.00		
<i>Total Units</i>	13		

## General Ledger Accounts

### Revenue:

1783	Table Booking Revenue
24658	IOC Equalization Income
3200	AUS Revenues
3201	AUS Revenues:AUIF
3250	Apparel Revenue
3450	Samosa Sales
3900	Registration Fees (Events)
3951	Shipping and Delivery Income
3952	Snax Onecard Revenue
3954	Uncategorized Income
3980	Refunds-Allowances
3985	Sales of Product Income
3990	Services
3995	Square Income
3996	Student fees
3997	Work Study Reimbursement
3999	Billable Expense Income
4000	Sponsorship Received
4150	Interest earned
5100	Contingent Income

### Expenses:

10000	Dues and Subscriptions
10102	Peer Tutoring
10103	Performance/Musicians
10105	Rent or lease payments
10106	Freight and Delivery
10108	Payroll Expenses
10114	Charitable Donation

10152	Sponsorships and Funding
10181	Commissions and fees
10200	Stationery and printing
10205	Technology Purchases
10209	Event Registration
10240	Legal and professional fees
10310	Website Fees
10405	Parking
10450	Venue Rental
10451	Equipment Rental
10500	Security
10700	Transportation
11410	Uncategorized Expense
11442	Furniture
11453	Repair and maintenance
1550	Office expenses
3768	IOC Equalization Expense
3991	Bad debts
6000	Amortization Pool & Furniture
6100	Amortization Equipment
6200	Contingent Expenses
6300	Journal Printing
6400	Theatre Supplies
6500	Memorandum of Agreement
6800	Apparel/Accessories
6851	Subcontractors
6852	Bursaries
7100	Alcohol Expense
7200	Liquor Permits
7500	Insurance
7503	Event Harm Reduction and Education



7550	Disposal Fees
7800	Phone Charges
8000	Supplies
8002	Job Materials
8050	Cleaning Expenses
8100	Advertising/Promotional
8300	Bank charges
8301	Sparc Bloc Fees
8403	Interest expense
8503	Utilities
8650	Drinks
8750	Shipping and delivery expense
8751	Copyright
8754	Child Care
9300	Gratuuity
9401	Gifts/Cards
9700	Hotel
9802	Tools
9850	Food
9850-1	Food:Samosas
10050	Miscellaneous